

## Message Text

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PAGE 01 STATE 002143  
ORIGIN ARA-04

INFO OCT-01 ISO-00 /005 R

DRAFTED BY ARA/ECP:WSKOK:LJ  
APPROVED BY ARA/ECP:DTAHER

-----076869 051939Z /46

R 051725Z JAN 78  
FM SECSTATE WASHDC  
TO AMEMBASSY PANAMA

UNCLAS STATE 002143

E.O. 11652: N/A

TAGS: AFSP, BEXP, XM

SUBJECT: COMMERCIAL PROGRAM FUNDING, FY-77 ACTUAL

FOLLOWING IS A REPEAT  
QUOTE STATE 281917  
R 240706Z NOV 77  
FM SECSTATE WASHDC  
TO AMREP

REF: (A) STATE 26736 (NOTAL); (B) STATE 87113 (NOTAL)

1. RESPONSES TO REFTELS CONTAINED ESTIMATES OF FY 77  
FINANCIAL RESOURCES FOR COMMERCIAL ACTIVITIES. THE STATE  
BUDGET OFFICE IN A/BF, IN COLLABORATION WITH EB/OCA, WOULD  
NOW LIKE TO RECEIVE ACTUAL FY 77 FINANCIAL RESOURCES DATA  
ACCORDING TO THE SCHEDULE SET FORTH IN THE NEXT PARAGRAPH.

2. FINANCIAL RESOURCES SCHEDULE FOR COMMERCIAL ACTIVITIES

(STATE FUNDS ONLY)

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FISCAL YEAR 1977 ACTUAL  
COMMERCIAL REPRESENTATION....DOLS  
COMMERCIAL TRAVEL.....DOLS

CONTRACT SERVICES...TOTAL DOLS  
OF WHICH:  
(A) WTDR SUPPORT (DOLS)

(B) PRINTING-NEWSLETTER (DOLS)

(C) OTHERS (SPECIFY - DOLS)

COMMERCIAL LIBRARY.....DOLS

OTHER.....DOLS

TOTAL.....DOLS

APPROVED BY PRINCIPAL E/C OFFICER

APPROVED BY PRINCIPAL ADMIN OFFICER

3. IN PREPARING THE FINANCIAL RESOURCES SCHEDULE, POSTS ARE REMINDED THAT COMMERCIAL TRAVEL AND REPRESENTATION ARE OFTEN PERFORMED BY OFFICERS WHO ARE NOT PRIMARILY ENGAGED IN COMMERCIAL WORK. FOR EXAMPLE, THE AMBASSADOR MAY HOLD A RECEPTION WHICH INCLUDES, AMONG OTHER PEOPLE, REPRESENTATIVES OF THE LOCAL BUSINESS COMMUNITY, OR HE/SHE MAY TRAVEL TO PARTICIPATE AT THE OPENING OF A TRADE EVENT RELATING TO THE COMMERCIAL PROGRAM. IN BOTH INSTANCES, SOME REASONABLE PROPORTION OF HIS/HER TRAVEL AND REPRESENTATION EXPENSES SHOULD BE INCLUDED IN THE FINANCIAL RESOURCES SCHEDULE.

4. WE WOULD ALSO APPRECIATE FY-77 DATA COVERING SALARIES AND ALLOWANCES OF ALL OFFICERS ABROAD AND FOREIGN SERVICE LOCALS WHO SPENT AT LEAST FIFTY PERCENT OF THEIR TIME OF COMMERCIAL WORK.

5. REPLIES SHOULD INCLUDE DATA FROM CONSTITUENT POSTS,  
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AND FINANCIAL RESOURCES SCHEDULES SUBMITTED TO WASHINGTON SHOULD HAVE THE APPROVAL OF MISSION B AND F OFFICERS. ONLY STATE FUNDING SHOULD BE INCLUDED. WOULD APPRECIATE CABLE BY COB DECEMBER 9. PLEASE SLUG REPLIES FOR A/BF, EB/OCA AND BUREAU COMMERCIAL COORDINATOR (ARA/ECP - SKOK) AND USE SAME SUBJECT LINE AND TAGS AS THIS MESSAGE.VANCE UNQUOTE CHRISTOPHER

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NNN

## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**TAGS:** AFSP, BEXP, XM  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
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**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014